



AATIF Investment Updates

Chobe Agrivision Company



Country:	Zambia
Type of investment:	wheat and soy farm
Outstanding AATIF investment:	USD 7mn
Financial close:	October 2011
Maturity:	5 years

Project Description

In October 2011, AATIF made an investment of USD 10mn into the Zambian maize, wheat and soya bean farming operation Chobe Agrivision. AATIF's investment will support the operations of Chobe by increasing its operational capacities and thus enable it to contribute to regional food security.

Recent Developments

Project: Chobe continues its growth path by expanding its area under management through the acquisition of Loza farm, an irrigated 147ha farm adjacent to the AATIF supported farms in the Mkushi region. To increase the input to its maize mill, Chobe continues to develop a smallholder scheme. The initial step is a pilot built around a train-the-trainer concept. The first farmers have been selected to participate in the upcoming season. The El Niño global weather event, which is leading to drought across the South African region, is also already affecting Chobe's crop this year. While the summer crops (soy, maize to be harvested in April) are receiving sufficient rain, Chobe is not getting enough water to fill their dams for the dry winter crop (wheat) season. After being able to only plant approximately 750 ha of wheat in 2015 Chobe will on be planting approximately 550 ha of wheat this year on its Mkushi farms. Chobe continues to work on securing additional water. So far Chobe remained unaffected by export restrictions, as the Investment Promotion and Protection Agreement gives Chobe the right to export up to 80% of their product as long as there is no blanket ban. On October 26 2015, Chobe Agrivision repaid a first Tranche of the AATIF loan of 3m USD reducing the AATIF exposure to 7m USD.

S&E: Chobe Agrivision welcomed a new Environmental, Social and Governance (ESG) Manager in Q4. The ESG Manager will spearhead the company's actions for complying with the relevant social and environmental standards as well as monitoring and reporting on the progress.

TA: TA Facility Manager and Compliance Advisor have developed a project to assist Chobe in mitigating increasingly observed alcohol abuse amongst farm workers, which foresees the implementation of long term corrective measures that will create awareness and trigger social actions through the farm worker community.

Global Agri-Development Company (Ghana) Ltd. (“GADCO”)



Country:	Ghana
Type of investment:	rice farm
Outstanding AATIF investment:	USD 1.3mn
Financial close:	June 2012
Maturity:	5 years

Project Description

In June 2012, AATIF provided a loan to GADCO, a Ghanaian rice producer. AATIF financed a rice mill as a first step for GADCO to develop an integrated value chain. GADCO however faced severe operational issues and was completely restructured in 2014/15.

Recent Developments

Project: Operations resumed successfully under GADCO’s new management on the nucleus farm. The GADCO smallholder scheme has successfully been merged with RMG’s smallholder scheme for rice. In total the smallholder scheme for rice now comprises over 700 farmers which receive training on good agricultural practices as well as inputs (e.g. seeds, fertilizer, pesticides). All rice produced via the smallholder scheme is milled by the GADCO rice mill and jointly sold under the Copa Connect brand in Ghana.

S&E: The S&E Annual Reporting format for GADCO has been agreed upon and will be used to submit the next report due on March 31, 2016.

TA: The TA Facility Manager is continuing his dialogue with RMGC on the modalities to contract a rice agronomy expert for adapted rice variety selection and optimizing rice farming systems for the nucleus farm and outgrower schemes.

Balmed Holdings Ltd. (“Balmed”)



Country:	Sierra Leone
Type of investment:	coffee & cocoa trader
Outstanding AATIF investment:	USD 0.3mn
Financial close:	December 2013
Maturity:	5 years

Project Description

In December 2013, AATIF entered into a USD 1mn trade finance agreement with Balmed, a Sierra Leonean cocoa and coffee trading company. Balmed started out as a trader of cocoa and coffee in 2004, eventually moving upstream by establishing a blockfarming model to secure future supply of cocoa. A first Tranche of USD 250,000 has been disbursed in December 2013 and has been used to strengthen Balmed’s trading business.

Recent Developments

Project: In Q4 Balmed continued to focus on discussions to source grantfunding under the Sierra Leone Chamber for Agribusiness Development (SLeCAD) coordinated post Ebola grantfunding program. SLeCAD as the lead Agribusiness promoting agency in Sierra Leone has been coordinating post Ebola agricultural support funds provided by the World Bank for agribusiness in Sierra Leone. The total funding for this project is USD 30m over a 4 years period to support four sectors including Cocoa, with each sector receiving an amount of USD 7.5m. The funding will provide support to cover the entire agribusiness value chain i.e. Production, Processing and Marketing/Trading. Communication on final beneficiaries of the program is expected in early 2016.



Wienco (Ghana) Ltd.



Country:	Ghana
Type of investment:	intermediary input supplier
Outstanding AATIF investment:	EUR 11mn and USD 6mn
Financial close:	October 2013
Maturity:	3 years

Project Description

In October 2013 AATIF disbursed a senior debt loan to Wienco (Ghana) Ltd. (“WGL”), a Ghanaian agribusiness intermediary company. Wienco provides fertilizer and agro-chemicals as well as training in input application methods and business skills to smallholder farmers via three smallholder associations. These include the Cocoa Abrabopa scheme, the Masara N’Arziki maize smallholders association and Wienco’s own smallholder cotton growing scheme. AATIF’s financial commitment allows Wienco to significantly expand the scope of its smallholder operations.

Recent Developments

Project: Having completed the registration for the coming season (2015/2016) the outlook in both the Masara N’Arziki and the Cocoa Abrabopa scheme is positive. The newly merged Masara N’Arziki scheme including both maize and cotton farmers has experienced an increase in registered farmers for the coming season. Moreover, the number of registered cocoa farmers has also increased quite considerably as farmers share their positive experience with regards to timely input delivery, transparent off-take processes, training and certification support from other farmers.

S&E: Wienco has engaged a Social and Environmental consultant to support the implementation of S&E measures and coordinate the impact evaluation. As a result the S&E Action Plan was revised and is being updated with inputs from Masara N’Arziki and Cocoa Abrabopa Association.

TA: The impact evaluation of the WIENCO cocoa and maize out-grower schemes will commence in January 2016 with a scoping mission to be undertaken by the implementing consultant, the Center for Evaluation (“CEval”) associated to the German University of Saarland.

Cape Concentrate Ltd.



Country:	South Africa
Type of investment:	tomato processing
Outstanding AATIF investment:	USD 8mn
Financial close:	August 17th, 2014
Maturity:	5 years

Project Description

On August 17th 2014, AATIF signed a USD 8mn facility agreement with Cape Concentrate, a South African agro processing company which started its operations in 2010, but was placed under business rescue in May 2013, due to adverse weather effects and failure of securing sufficient tomato supply. Cape Concentrate specializes in the processing of tomatoes into tomato paste for the local market, which serves as an import substitute. The AATIF investment was made to finance a business rescue plan which foresaw the complete restructuring of the business including new management. In 2015, Cape Concentrate resumed its first cycle of operations after having entered business rescue, producing high quality tomato paste from tomatoes supplied by commercial as well as community farms, while facing ongoing challenges on the supply side.

Recent Developments

Project: During this quarter the company failed to source a level of tomato supply which would have allowed the company to reasonably operate during the upcoming season. In the absence of a long-term vision and after evaluating all options, the company’s business rescue practitioner has applied for provisional liquidation in December 2015 with a view to protect shareholders and creditors. AATIF will work with the company towards a solution which is in the best interest of the Fund’s shareholders and the company.

S&E: Due to the company’s current situation, the outstanding S&E report has been suspended and any other S&E activity has come to a halt.

TA: In light of the current situation, the TA Facility is currently halting all approved engagements with Cape Concentrate.

Eastern and Southern African Trade and Development Bank ("PTA Bank")



Country:	Supranational
Type of investment:	financial institution
Outstanding AATIF investment:	USD 30mn
Financial close:	September 2012
Maturity:	5 years

Project Description

In September 2012, AATIF and PTA Bank signed a USD 30mn facility agreement. PTA Bank is a multilateral financial institution, owned by eighteen East African member states, the People's Republic of China and the African Development Bank. The funding is being used by PTA Bank to expand its agricultural lending activities.

Recent Developments

Project: The rating agency Fitch has affirmed PTA's the Long-term Issuer Default Rating ("IDR") at "BB" and its Short-term Issuer Default Rating at "B". The Outlook has been revised to "negative" to reflect the bank's credit profile which has somewhat declined since late 2014, although exhibiting a low headline level of impaired loans of 2.5%.

S&E: In Q4 2015, PTA Bank started implementing its revised social and environmental management system (SEMS): the staff received training on the new S&E policy as well as new SEMS tools and templates for due diligence process and project supervision. In addition, three new staff members participated in the UNEP-FI "Environment and Social Risk Assessment" online training.

TA: Out of the PTA sub loan portfolio finance through AATIF, the Tanganda Tea Company in Zimbabwe has been selected to undergo a rapid impact appraisal for AATIF impact indicator measurement. The baseline study for this appraisal is foreseen to take place in Q1/2016.

Chase Bank (Kenya) Limited ("Chase Bank")



Country:	Kenya
Type of investment:	financial institution
Outstanding AATIF investment:	USD 10mn
Financial close:	October 2012
Maturity:	5 years

Project Description

In October 2012, Chase Bank, a privately owned Kenyan bank, received funding under a five year senior loan facility in two tranches, totalling USD 10mn. On-lending activities of Chase Bank target investments along the entire agricultural value chain including input providers, farmers and off-takers, with contract farming schemes receiving special attention.

Recent Developments

Project: In Q4 2015, Chase Bank entered into a partnership with Safaricom to launch a service that will boost the efficiency of businesses, by aggregating all their banking services and making them accessible through a mobile phone. In doing so, Chase Bank addresses the urgent need to be accessible especially in remote areas.

S&E: The baseline survey of the S&E Study to assess the effectiveness of a facilitated S&E appraisal for agricultural loans below 8.8 million KES (USD 85k) was finalized in December and preliminary results were shared with Chase Bank and AATIF stakeholders.

TA: To provide further assistance to Chase Bank's expansion into the agricultural sector, the TA Facility is currently preparing a proposal to assist in analysing additional commercially interesting value chains in the horticulture (macadamia, cashew, avocado) and livestock (poultry, pig, beef) sectors.

BancABC



Country:	East Africa (Mozambique, Tanzania, Zambia, Zimbabwe & Botswana)
Type of investment:	financial institution
Outstanding AATIF investment:	USD 25mn
Financial close:	December 2013
Maturity:	5 years

Project Description

In December 2013, AATIF signed a USD 25mn risk sharing agreement with BancABC, a financial institution with its holding company based in Botswana and subsidiaries operating out of Zimbabwe, Zambia, Mozambique, Botswana and Tanzania. Originally, BancABC focused exclusively on wholesale banking. In 2008, the bank started to expand gradually into retail banking, including SME and consumer lending products. The AATIF facility will allow BancABC to increasingly step into transactions along the entire agricultural value chain and extend their maturities.

Recent Developments

Project: Atlas Mara, BancABC's 100% shareholder has in been in progress to take-over Finance Bank of Zambia in Q4 2015. Once completed, the transaction would include the merger of Finance Bank of Zambia with BancABC Zambia. This would create Zambia's largest bank by branch network and fifth largest bank by assets.

S&E: The process for enhancing BancABC's Social and Environmental Management System (SEMS) started with an inception meeting that took place in December, where the bank's credit team met with the consultant to discuss the current status and next steps.

TA: A consultant has been contracted by the TA Facility to assist BancABC to upgrade its existing social and environmental monitoring structure into a fully fledged SEMS and to develop a S&E training strategy.

Export Trading Group ("ETG")

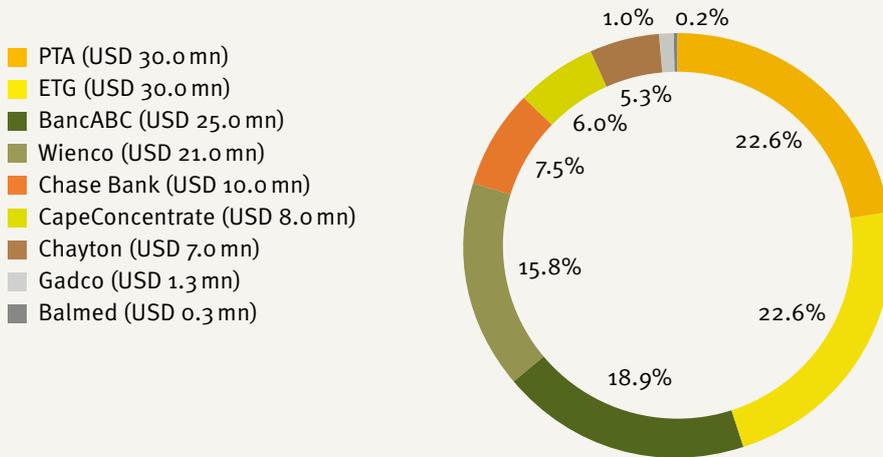


Country:	Pan Africa
Type of investment:	Intermediary
Outstanding AATIF investment:	USD 30mn
Financial close:	November 2015
Maturity:	5 years

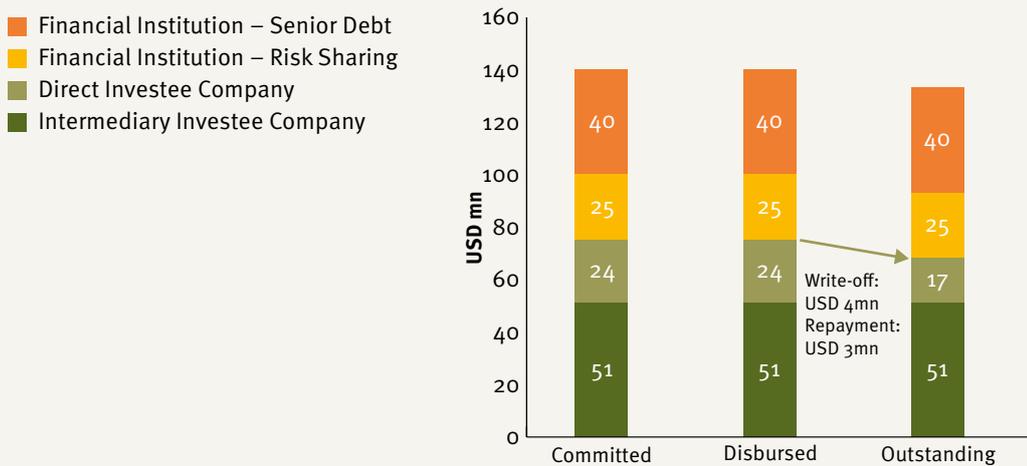
Project Description

In November AATIF entered into a USD 30m facility agreement with Export Trading Group ("ETG"), a Pan-African integrated trading and processing company specialized in end-to-end agricultural supply chain management and headquartered in Mauritius. The objective of the facility is to support the development of the smallholder agriculture sector in Sub-Saharan Africa. ETG has offices across 40 countries in the world with significant presence across 26 African countries, buying crops from thousands of smallholder farmers without intermediaries and connecting them to global commodity markets, thereby contributing to sustainable employment and income security for local farmers as well as global food security. In addition, ETG provides smallholder farmers with training, agricultural expertise, farming equipment and farming inputs. The proceeds of AATIF's facility will be used by ETG as long-term working capital for the export of crops and import of fertilizers as well as the financing of capital expenditures related to processing plants and warehouses.

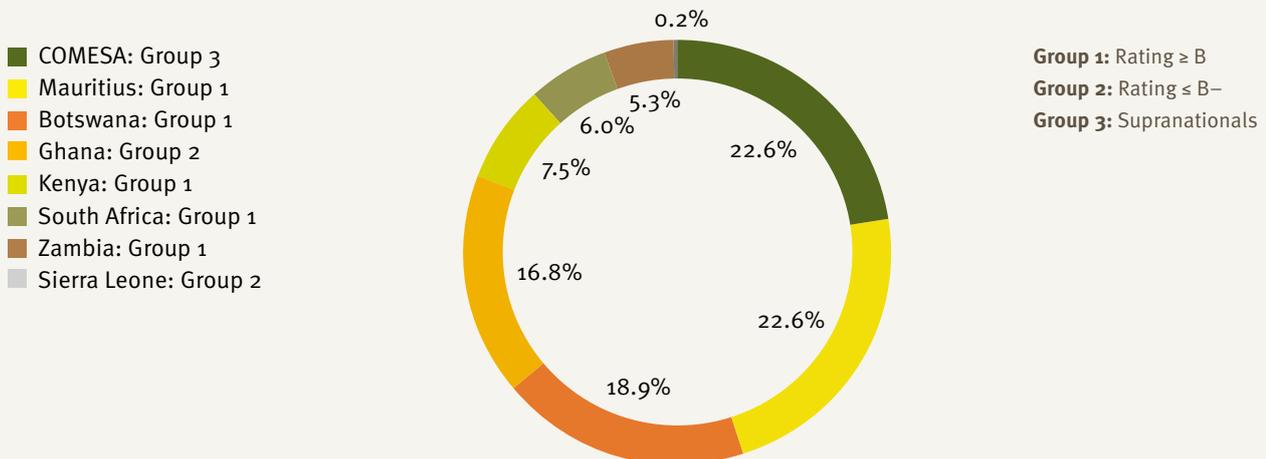
Portfolio Composition by Partner Institution (Outstanding)



Portfolio Composition by type of Partner Institution



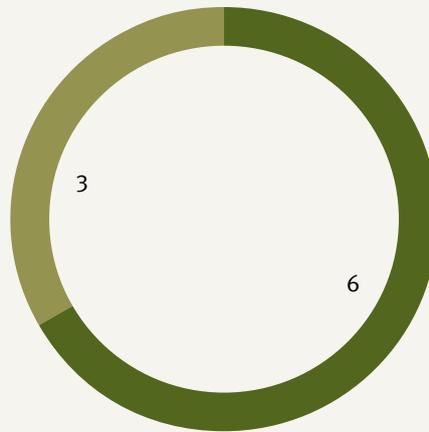
Portfolio Composition by Country Groups (Outstanding)



Portfolio Composition by LDC and Sub-Saharan Countries

- Sub-Sahara
- Sub-Sahara/LDC

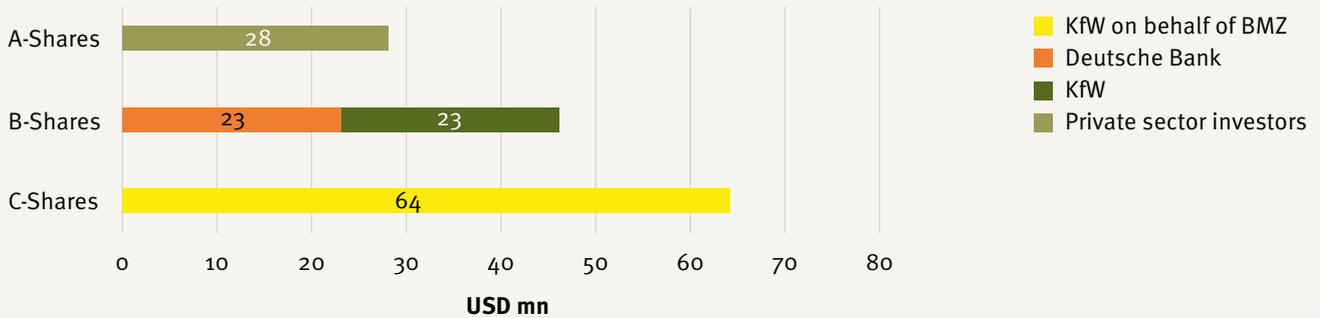
LDC: Least Developed Country as defined by the United Nations



Commitments



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